Scientific investigations: Logic or rhetoric?

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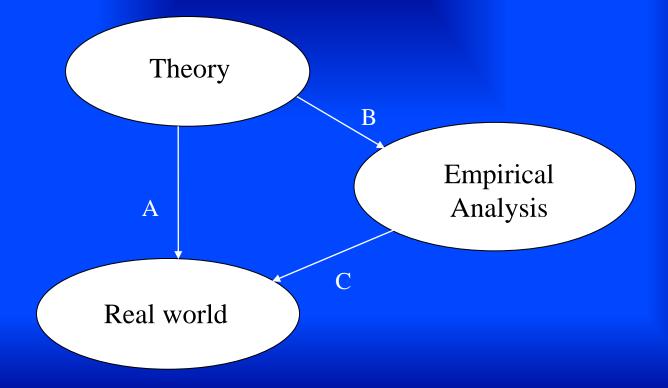
Logic and rhetoric

Logic ⇒ proof
Rhetoric ⇒ persuasion

Adam Smith on rhetoric
"Proof" in law is not proof
It is persuading a judge or jury

How much analysis is rhetoric?

Theory and evidence



Analysis

- Much evidence
- Want a few conclusions
- Theories/models
 - main elements, basic relationships
 - "good" if explain much with little
 - inflated view of understanding?

Theory as analogy

- Paradigm (Kuhn)
- Analogy ('as if' alternative/simplified structure) or metaphor
- The blind men and the elephant

Frame

use of selection, emphasis, exclusion, elaboration

What do we "know"?

Choice of frames: - Galbraith ("conventional wisdom") -Kuhn ("normal science") -Hardin ("street-level epistemology") Also for "experts" -Bourdieu ("Fast thinkers") and media soundbites

What do theories tell us?

• Data and consistency, Friedman: "Observed facts are necessarily finite in number; possible hypotheses infinite. If there is one hypothesis that is consistent with the available evidence, there are always an infinite number that are." So a significant result does not give the only possible explanation.

"Cause" and INUS conditions?

- <u>Insufficient</u> but
- <u>Necessary</u> part of an
- Unnecessary but
- Sufficient set of conditions

In summary, we:

- 1. Read a lot into simplified analyses;
- 2. Assume, by analogy, that structures apply to the real world;
- 3. Treat apparently plausible explanations as if they are the only explanations;
- 4. Accept many commonly held views as if wellfounded.

And then we use flawed techniques and reasoning (but that's another story)

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