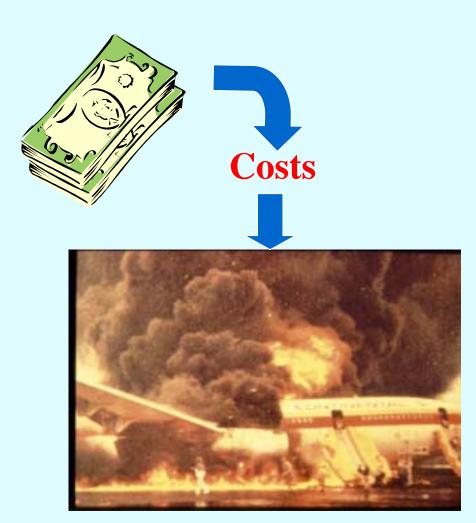
Safety Promotion

the costs and the benefits











Here we are!







Or here





What Program Delivery does

Spoken - Forums and Seminars

Written - articles, notes, VPGs, VFR Flight Guide

Other - CDs, web, airshows, conferences, Olympics

Promote safety - more than educate



Flight Safety Forums - 8 a calendar year, major cities
Include ATSB, BoM, AA, AusSAR, other
Full weekend day (usually Saturday)

Regional - around 20 a calendar year

Include specialists seminars
instructors, safety management, engineers

Range from an evening to five days, four nights



What with

Manager - pilot

4 delivery officers - 2 pilots

1 LAME

1 SMS

Coordinator

Assisted by video/graphic artists/outsource



and Money!

Salary - \$450,000

Spoken - \$450,000

Written - \$150,000

SMS - \$100,000

Other - \$50,000 (conferences, airshows)

Extras - \$100,000 (training, admin)

Budget total - \$1,300,000



and the Extras!

Olympics education - 2000 (\$215,000)

Pressurisation seminars and video - late 2000

Fuel contamination - early 2001

SMS breakfast briefings - mid 2001 (\$200,000)

Maintenance conference - mid 2001 (\$150,000)

Rebuild display booth - now (\$60,000)

SMS follow up briefs - now (\$100,000)



A small regional

Monday - travel, LAME + Pilot 1900 to 2200

Tuesday - Flight instructor 0900 to 1700 LAME + Pilot 1900 to 2200

Wednesday - travel home



Small regional program

Monday Evening

- Maintenance Release (1 LAME)
- Setting your own standards/Weatherwise (1 plt)

Tuesday

- Instructor seminar full day (2 pilots)

Tuesday Evening

- Maintenance Certification/Approved Data (1 L)
- ALAs/Outback Flying (1 pilot)



Small regional costs

Presenters - min 3. May include coordinator.

<u>Mail outs</u> - \$625

(500 x letter 6 weeks, postcard 2 weeks, email 1 week, sms 2 days)

<u>Travel</u> - \$2,500

<u>Venue</u> - \$1,500

(room \$500, catering \$1,000, tech \$0)

Accommodation - \$450

Allowances - \$600

<u>Total</u> - \$5,675



A large regional

Monday - travel, LAME 1900 to 2200

Tuesday - Flight instructor 0900 to 1700

LAME + Pilot 1900 to 2200

Wednesday - **SMS** 0900 to 1700

Pilot 1900 to 2200

Thursday - Flight instructor 0900 to 1700

LAME + Pilot 1900 to 2200

Friday - SMS 0900 to 1700, travel home



Large regional program

Monday Evening

- Maintenance Release (1 LAME)

Tuesday

- Instructor seminar full day (2 pilots)

Tuesday Evening

- Maintenance Certification (1 LAME)
- Weatherwise/Outback Flying (1 pilot)



Large regional program

Wednesday

- SMS (3)

Wednesday Evening

- In Flight Decision Making/ALAs (2 pilots)



Large regional program

Thursday

- Instructor seminar (2 pilots)

Thursday Evening

- Approved Data (1 LAME)
- CFIT/Navigation (2 pilots)

Friday

- SMS (3)



Large regional costs

Presenters - min 5, usually 6. Include coordinator.

<u>Mail outs</u> - \$2,520

(1200 x letter 6 weeks, postcard 2 weeks, email 1 week, sms 2 day)

<u>Travel</u> - \$5,500

<u>Venue</u> - \$7,500

(room \$2,000, catering \$2,000, tech \$3,500)

Accommodation - \$2,500

<u>Allowances</u> - \$2,200

<u>Total</u> - \$20,220



Flight Safety Forum Program

0900 Opening

0915 ATSB 1345 Aviation Medicine

1000 Airservices Pubs 1415 Search and Rescue

1015 Morning Tea 1445 Afternoon Tea

1045 Meteorology 1515 Airservices

1130 Pilot Maintenance 1545 CFIT

1200 Navigation 1630 Forum/Prize Draw

1245 Lunch 1700 End

Flight Safety Forums

Staff - CASA min 5 + specialist presenters

<u>Mail outs</u> - \$16,500

(15,000 x letter 6 weeks, postcard 2 weeks)

<u>Travel</u> - \$7,500

Venue - \$20,000 (room \$10,000, catering \$6,000, tech \$4,000)

Accommodation - \$1,600

<u>Allowances</u> - \$1,000

<u>Total</u> - \$46,600

Who attends?

Flight Safety Forums

Pilots, private and commercial Some engineers, others Anywhere from around 200 to over 1,000

Regionals

SMS - managers, CFIs, Chief Pilots & Engineers Instructor seminars - Grades 1-3, ATOs, CFIs Pilot seminars - frequent & commercial pilots LAME seminars - GA and airline engineers

The Other Cost

Time

Travel

Evenings

Cover each other

Weekend/public holidays

Professional, dedicated and true team



Benefits

Informed aviation community

Timely safety information

Regulator not all bad

Immediate feedback

Positive effect on aviation safety?









The bottom line(s)

Always more to do

Success breeds success - budget/work increase

Selling of the CASRs



Back to the pub!



That's all folks!





